

## Message Text

LIMITED OFFICIAL USE

PAGE 01 STATE 179071

55

ORIGIN COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 PM-04 CIAE-00 INR-07

NSAE-00 /029 R

DRAFTED BY COMM/BIC/OED/SIPS/WRHAYDEN/SG

APPROVED BY EB/OCA/CM/LKLIEFORTH

COMM/OIC/OED/SIPS/SSLEON

COMM/BIC/OED/OBOD/RECOHEN

COMM/BIC/CAGNE/DTENNEY (PHONE)

STATE/NEA/ARP/JLYLE (PHONE)

STATE/PM/SAS/DKEENE (PHONE)

OSD/DSAA/TS/RMILBOURNE (PHONE)

----- 080312

P 201952Z JUL 76

FM SECSTATE WASHDC

TO AMEMBASSY KUWAIT PRIORITY

INFO SECDEF

USCINCEUR PRIORITY

LIMITED OFFICIAL USE STATE 179071

E.O. 11652: NA

TAGS: BEXP, MASS, KU

SUBJECT: PRODUCT OPPORTUNITY - COMMERCIAL PURCHASE OF  
--- COMMAND AND CONTROL SYSTEM

REF: KUWAIT 3328, STATE 63992

1. THE FOLLOWING U.S. COMPANIES ARE EMINENT PRODUCERS OF  
COMMAND AND CONTROL SYSTEMS DESCRIBED IN REFERENCED  
MESSAGES.

AERONUTRONIC FORD CORPORATION

INTERNATIONAL MARKETING OFFICE

815 CONNECTICUT AVENUE, N.W.

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 STATE 179071

WASHINGTON, DC 20006

ATTN: MR. ROBERT BEACH

RAYTHEON COMPANY  
EQUIPMENT DIVISION  
COMMUNICATIONS SYSTEMS LABORATORY  
430 BOSTON POST ROAD  
WAYLAND, MA 01778  
ATTN: MR. WILL MARCLEY

LOCKHEED ELECTRONICS COMPANY  
U.S. ROUTE 22  
PLAINFIELD, NJ 07061  
ATTN: MR. JOE BREHM

HUGHES AIRCRAFT COMPANY  
GROUND SYSTEMS GROUP  
P.O. BOX 3310  
FULLERTON, CA 92634  
ATTN: MR. DUANE RITCHIE

LITTON SYSTEMS, INC.  
DATA SYSTEMS DIVISION  
P.O. BOX 7601  
VAN NUYS, CA 91409  
ATTN: MR. ROY BALLARD

FEDERAL ELECTRIC CORPORATION  
621 INDUSTRIAL AVENUE  
PARAMUS, NJ 07652  
ATTN: MR. P. PARKER

WESTINGHOUSE DEFENSE AND ELECTRONIC SYSTEMS CENTER  
COMMAND AND CONTROL DIVISION - MAIL STOP 849  
P.O. BOX 1897  
FRIENDSHIP INTERNATIONAL AIRPORT  
BALTIMORE, MD 21203  
ATTN: MR. WILLIAM B. EDWARDS

2. THE POST ADVISES THAT SHAIKH SA'AD'S INTENTION IS TO  
PROCURE THE SYSTEM COMMERCIALY RATHER THAN THROUGH FMS;  
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 03 STATE 179071

HOWEVER, UPON SELECTION OF A U.S. COMPANY IT MAY BE  
NECESSARY TO USE AN FMS LETTER OF OFFER. AS YOU KNOW,  
THIS WILL DEPEND ON THE MONETARY VALUE OF THE PROGRAM AND  
THE APPLICABILITY OF NEWLY-ENACTED U.S. LEGISLATION ON  
FMS. KISSINGER

LIMITED OFFICIAL USE

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** GOVERNMENT PROCUREMENT, COMMUNICATION LINES, WARNING SYSTEMS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 20 JUL 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** ellisoob  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976STATE179071  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** BIC/OED/SIPS/WRHAYDEN/SG  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D760279-0436  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1976/newtext/t19760740/aaaabire.tel  
**Line Count:** 112  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ORIGIN COME  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 3  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 76 KUWAIT 3328, 76 STATE 63992  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** ellisoob  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 27 JUL 2004  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <27 JUL 2004 by KelleyW0>; APPROVED <13 OCT 2004 by ellisoob>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
04 MAY 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRODUCT OPPORTUNITY - COMMERCIAL PURCHASE OF --- COMMAND AND CONTROL SYSTEM  
**TAGS:** MASS, KU  
**To:** KUWAIT  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006